

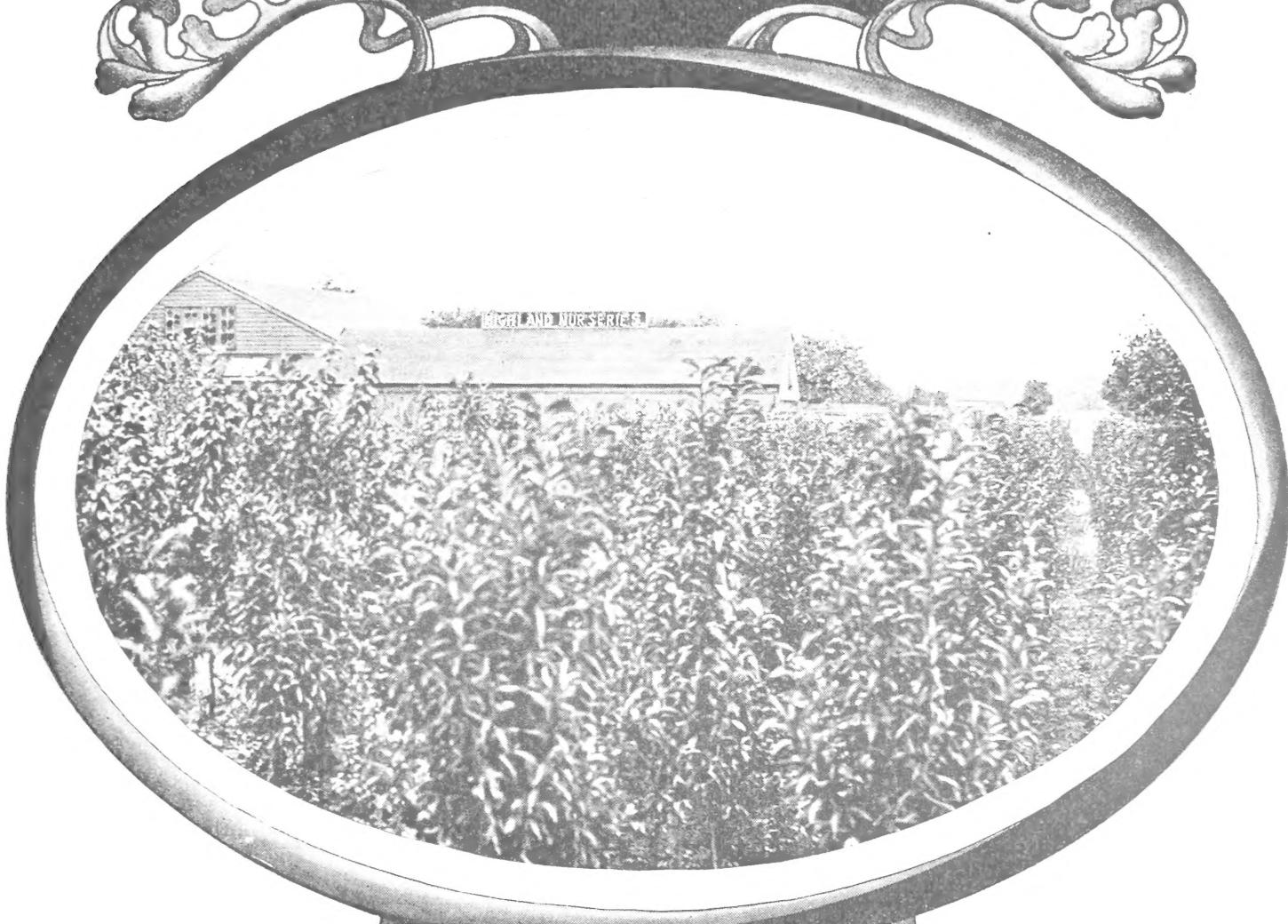
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men's & women's
highland nurseries

The **HIGHLAND** **NURSERIES**



**HONEST
TREES**

1908

**HONEST
PRICES**

ROCHESTER, N.Y. U.S.A.

No. 923

STATE OF NEW YORK

DEPARTMENT OF AGRICULTURE

Certificate of Inspection of Nursery Stock

This is to Certify that the stock in the nursery of

HIGHLAND NURSERIES, OF ROCHESTER

County of Monroe, State of New York, was duly examined in compliance with the provisions of section 83 of the Agricultural Law, and it was found to be apparently free from any contagious or infectious disease or diseases, or the San Jose scale or other dangerously injurious insect pest or pests. The certificate expires September 1, 1908.

C. A. WIETING,

Dated Albany, N. Y., Sept. 1, 1907.

Commissioner of Agriculture

As has been our custom for many years, we will replace, free of charge, F. O. B. Rochester, N. Y., any trees or plants bought of us at catalogue prices which may fail to live, providing notice is sent us by June 1st succeeding date of planting.

Our trees and plants are constitutionally strong and if you will properly trim and plant according to directions given on page 7 you will have no dead stock.

IMPORTANT! HOW TO ORDER

You can learn of our responsibility through the National Bank of Commerce of this city, or through any commercial agency, bank or banker, or of the Postmaster at Rochester, N. Y.

All orders should be sent in as early as possible. It is our invariable rule to fill all orders in rotation as they are received. First come, first served, always.

Always use the Order Sheet. This saves us much trouble and prevents many mistakes. Extra order sheets for the asking.

Remittances should be made by either P. O. Money Order, Express Order, Bank Draft or Registered Letter to **Highland Nurseries**.

Do not send your personal check unless you add 10 cents for collection.

Remember, we make no charge for packing if your order amounts to \$2.00 or more, so in making up your order simply include in your remittance the total amount according to prices under each variety. If your order runs under \$2.00 add 25c for packing.

Our shipping season for Spring begins March 1st, and continues until May 1st; and for Fall we ship from October 15th to November 15th.

Be sure and state plainly how you wish us to ship. If by freight, state name of nearest railroad; if by express, state what company.

All our stock is carefully packed free of charge for shipment to all parts of the United States. An extra charge of one cent per tree must be added if stock is to be shipped to Europe or any foreign country.

Customers are requested to notify us at once if an error has been made in filling their orders, so that we can at once rectify same, as we desire to conduct our business in a manner entirely satisfactory to our patrons.

The Express Companies now carry trees and plants to any part of the country at a reduction of 20 per cent. from merchandise rates.

Our Canadian Customers are assured of every attention. We have our own representative at Niagara Falls, Ont., during the shipping season, whose sole duty is to see that our shipments are not delayed in passing the Customs House.

THEN AND NOW RELATIVE TO OUR POSITION

In every phase of commercial life you will find the specialist. Some are self appointed; others have developed their capacity and gathered strength until their work has gained them that distinction.

With our specialty, fruit trees and small fruits, we have taken the long road and earned our position and we are inclined to believe that you will grant us our position is established.

OUR LOCATION AND ADVANTAGES.

Our location, being in the most delightful and fertile-growing region in the State of New York, gives us facilities for growing nursery stock equalled by few, and surpassed by none; it is easy of access to all parts of the country in the shipping and transportation of trees.

Our land contains all the mineral elements needed to produce the hardest, healthiest and thriftiest trees, those which are the longest lived, and which will produce the best possible results for the planter. For these reasons we claim great advantages from our soil. This is a matter of the greatest importance to every planter. It pays to produce the best and that "only." It is one of the first laws of Nature, that in order to obtain the best, we must have the best to produce from.

A very important feature in connection with our trees is that grown upon our heavy, strong, rich, well-drained soil, they are healthier, longer-lived, less liable to injury from extreme cold, and more productive than when taken from a light soil, and that being furnished with a more abundant supply of healthy, well-ripened and fibrous roots, they bear transplanting to a different soil and climate.

WE HAVE NO AGENTS ANYWHERE.

We do business entirely through the mails, have done so for 18 years and you may entrust to us your needs with assurance that your instructions will receive intelligent interpretation and careful attention.

First to realize the need of lower prices in nursery stock, we gave up our agents 18 years ago and sold direct to the grower, thus saving agent's commission, delivery charges, etc.

WE GIVE NO PREMIUMS OF ANY SORT

But we do give you the best trees grown to-day at the lowest price consistent with a fair profit to us. If you get a premium, you may rest assured that you pay for it somewhere in your order. All such catchpenny affairs we consider beneath the dignity of a first class business house and do not practice them. We cater only to the fruit grower who wants the best trees as cheaply as he can get them.

WE GUARANTEE STOCK TRUE TO NAME

With the express understanding and agreement that should any prove not true to name we will refund the money paid or replace the stock free of charge.

READ THIS CATALOGUE OVER CAREFULLY.

It contains all the good and tested varieties of large and small fruits. Our trees and plants are in a most healthy condition, as our Certificate of Inspection from Commissioner of Agriculture Mr. C. A. Weiting will prove to you.

WE TRUST YOU WILL SEE FIT TO FAVOR US WITH YOUR ORDER.

We will fill it with as good stock as can be found anywhere in the world, and will give same our prompt, careful and personal attention.

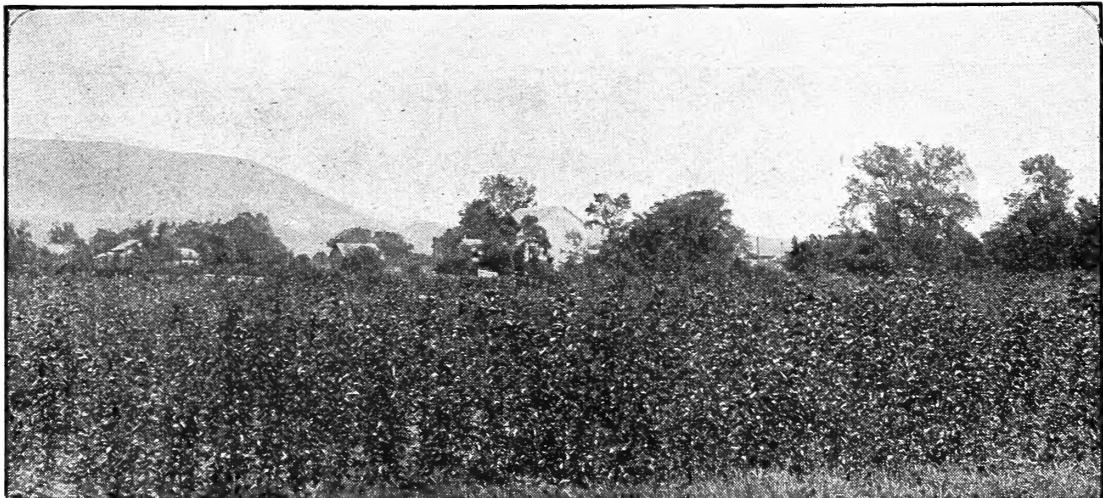
Yours very truly,

HIGHLAND NURSERIES

EDWARD M. WOODWORTH, Pres. and Treas.

CHARLES A. WOLFF, Secy.

APPLES



There is no farm crop which, on the average, will produce one-fourth as much income per acre as will a good apple orchard. The average prices paid for the fruit are steadily on the increase, and the immense demand for home consumption, foreign shipping, canning and evaporating, assures us that they will continue to increase.

PRICES FOR ALL VARIETIES OF APPLES.

All trees 2 to 3 years old and of highest quality.

	Each	10	100
Extra large, 5 to 7 feet.....	\$ 20	\$1 80	\$17 00
Large, 4 to 5 feet.....	17	1 60	14 00
Small, 3 to 4 feet.....	15	1 40	12 00

Note—25 or more at 100 rates.

SUMMER VARIETIES.

Astrachan, Red—Large roundish; nearly covered with deep crimson; juicy, rich, acid.

Benoni—This is an excellent early apple.

Bough, Large Sweet—Large, pale greenish-yellow; tender and sweet.

Caroline Red June—(Red June)—Medium size, red; flesh white, tender, juicy.

Early Harvest—(Yellow Harvest)—Medium to large; pale yellow; fine flavor.

Early Strawberry—Medium, striped with deep red, tender, sub-acid.

Golden Sweet—Rather large; pale yellow; very sweet and good bearer. August.

Star—Large size; color rich, pale yellowish green; sub-acid. August.

Summer Queen—Medium to large; surface yellow, streaked with red.

Sops of Wine—Medium size, oblong red; mild and pleasant; productive.

Tetofsky—A Russian apple. Fruit good size; flesh white, juicy. July and August.

Yellow Transparent—A Russian variety, imported in 1870, through the Agricultural Department. Fruit of good size; skin clear white; flavor acid and very good.

AUTUMN VARIETIES.

Alexander—Very large; deep red.

Autumn Strawberry.

Duchess of Oldenburg—Skin yellow, streaked with red.

Fall Jennetting—Large, pale greenish white, juicy and sub-acid.

Fall Pippin—(Pound Pippin)—Very large, yellow; tender, juicy, and rich.

Gravenstein—Large, striped, beautiful; tender, juicy, high flavored; productive.

Haas—(Gros Pommier, Fall Queen).

Jersey Sweet—Medium; striped red and green; very sweet, rich and pleasant.

Maiden's Blush—Medium size, pale yellow; pleasant acid flavor.

Munson Sweet.

Porter—Rather large; yellow; tender.

Rambo.

Red Bietigheimer—Fruit large to very large; skin pale green color; flesh white, firm, sub-acid.

St. Lawrence—Large; yellowish, striped and splashed with carmine; flesh white, lightly stained, crisp, juicy, tender.

Smokehouse—Large; yellow, shaded with bright red; flesh firm, crisp, juicy.

Stump—A well tried apple of good size.

WINTER VARIETIES.

American Blush—(See Hubbardston Nonsuch).

Arkansas Beauty—Large to very large; deep red, tender, yet firm; one of the handsomest apples grown; quality good.

Bailey Sweet—Large; deep red.

Baldwin—Large, roundish; deep bright red; juicy, crisp, sub-acid, good flavor.

Baxter—Fruit uniformly large, handsome, delicious, mild acid.

Belle de Boskoop—Large; bright yellow, light red on the sunny side.

Bellefleur (Yellow Bellflower)—Large, irregularly oblong; rich yellow color.

Ben Davis (New York Pippin, Kentucky Streak, etc.)—Large, handsome, striped and of good quality.

Bethel.

Bismarck—A large, handsome apple, of greenish yellow ground overspread and streaked with crimson and carmine. October to January.

Bottle Greening—Resembles Rhode Island Greening in size and flavor.

Cooper's Market—Medium, conical; yellow, striped with crimson; flesh white.

Delaware Winter—Large; bright red; flesh crisp, juicy, rich, sub-acid.

Fallawater—Very large; yellow, with generally a red cheek; mild sub-acid; popular Pennsylvania apple.

Fameuse (Snow Apple)—Medium size; roundish; very handsome; deep crimson; flesh snowy white, tender, juicy.

Gano—Form conical, good size and smooth; deep red, shaded on the sunny side to mahogany; very attractive; flesh pale yellow, mild, sub-acid; is a good shipper and keeper.

Grimes' Golden—Medium; rich golden yellow; flesh crisp, tender, juicy.

Gideon—Medium to large; color yellow, with vermillion blush on sunny side; mild acid; quality very good.

Hubbardston Nonsuch or Am. Blush—Large, striped yellow and red; tender, juicy and fine.

Jacob's Sweet—Almost round, greenish yellow with red cheek. Strong grower and heavy bearer.

Jonathan—Medium size, deep red; flesh tender, juicy and rich.

King (Tompkins County)—Large and handsome; striped red and yellow.

Lady Apple—A beautiful little dessert fruit; flat, pale yellow.

Longfield—Early and abundant bearer; medium to large; yellow.

Mann—Fruit medium to large; roundish oblate; skin deep yellow; juicy, mild, pleasant, sub-acid.

McIntosh Red—Medium size; nearly covered with dark red; flesh white, fine, very tender, juicy and refreshing.

Mammoth Black Twig—One of the most profitable and valuable for market.

Newtown Pippin—High quality. Very juicy, crisp and delicious flavor, fine keeper.

North Star (Dudley's Winter) (Winter Duchess)—Tree thrifty, perfectly hardy; a good cropper.

Paragon—Large to very large; deep red; tender, yet firm; one of the handsomest apples grown; quality extra good.

Northern Spy—Sub-acid, rich and delicious flavor.

Northwestern Greening—Greenish yellow; good size, fine quality. Hardy.

Ontario—Large, whitish yellow, nearly covered with bright, rich red; flesh tender, juicy, sub-acid and slightly aromatic.

Pewaukee—Fruit medium to large; surface bright yellow, partially covered with dull red; flesh yellowish white, crisp, juicy; flavor sub-acid.

Peck's Pleasant—Large, pale yellow; very tender and rich, fine bearer.

Red Canada—Medium size; red with white dots; flesh rich, sub-acid, delicious.

Rome Beauty—Large, yellow, with red cheek, handsome; good quality.

Rhode Island Greening—Large, greenish yellow; tender, juicy and rich.

Russet, Golden—Medium size; dull russet with a tinge of red on exposed side.

Russet, Roxbury—Rather large; greenish yellow, mostly covered with bright russet.

Salome—An early and annual bearer.

Seek-no-Further—Medium to large; slightly russeted, with dull red stripes.

Smith's Cider—Skin yellow, changing to red; flesh tender, juicy.

Spitzenberg, Esopus—Medium to large; deep red; flesh yellow, crisp, sub-acid.

Stark.

Sutton Beauty—Fruit large, waxy yellow, striped with crimson; flesh white.

Talman Sweeting—Medium; pale yellow, slightly tinged with red; firm, rich.

Twenty Ounce—Very large, nearly round; yellow, striped with red; quality good.

Wagener—Medium to large; deep red in the sun; flesh firm, sub-acid and excellent; very productive.

Walbridge—A handsomely striped, medium-sized apple, of good quality.

Wealthy—Hardy, vigorous, productive.

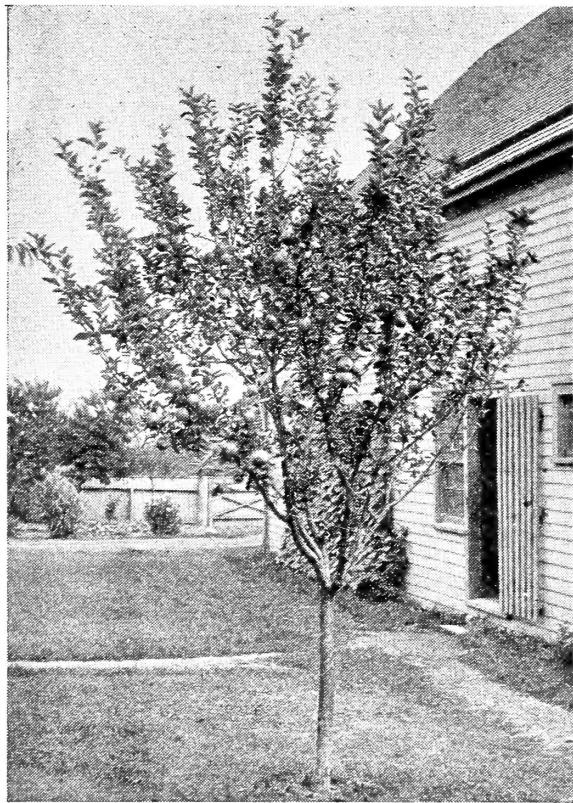
Winesap—Medium; dark red; sub-acid.

Wolf River—Skin greenish yellow, shaded with crimson; flesh white, juicy, tender, with a peculiar pleasant, mild, sub-acid flavor.

York Imperial—Skin greenish yellow; flesh tender, crisp, aromatic.

Winter Banana Apple—New, excellent. Striking red blush on a deep, yellow ground.

CRAB APPLES



Price—All varieties, extra large, 5 to 7 feet, 2 to 3 years old, 20c each, \$1.80 per 10, \$17.00 per 100.

The following are the most valuable varieties

Gen'l Grant—Tree a vigorous and upright grower; fruit large, round, red to very dark red; flesh white, tender, mild sub-acid.

Hyslop—Almost as large as Early Strawberry Apple; deep crimson; very popular on account of its large size, beauty and hardiness. October to January.

Large Red Siberian—About an inch in diameter, grown in clusters; yellow, lively scarlet cheeks; bears young and abundantly. September and October.

Martha—Immensely vigorous, hardy, productive every year.

Transcendant—Tree immensely productive, bearing after second year, and producing good crops by the fourth season. The best of its class for cider, being juicy and crisp. Skin yellow, striped with red.

Whitney's Seedling—Large, averaging one and a half to two inches in diameter; skin smooth, glossy, green, striped, splashed with carmine.

Yellow Siberian—Fine amber or golden yellow color. September and October.

QUINCES

The Quince is of late attracting a great deal of attention as a market fruit. Scarcely any fruit will pay better in the orchard. The tree is hardy and compact in growth, requiring but little space; productive; gives regular crops and comes early into bearing.

It flourishes in any good garden soil, which should be kept mellow and well enriched.

Price of All Varieties of Quinces.

Extra large, 3-4 feet, 2 years old, 35c each; \$3.00 per 10; \$26.00 per 100. 25 or more at 100 rates.

All trees 1st Class, No. 1.

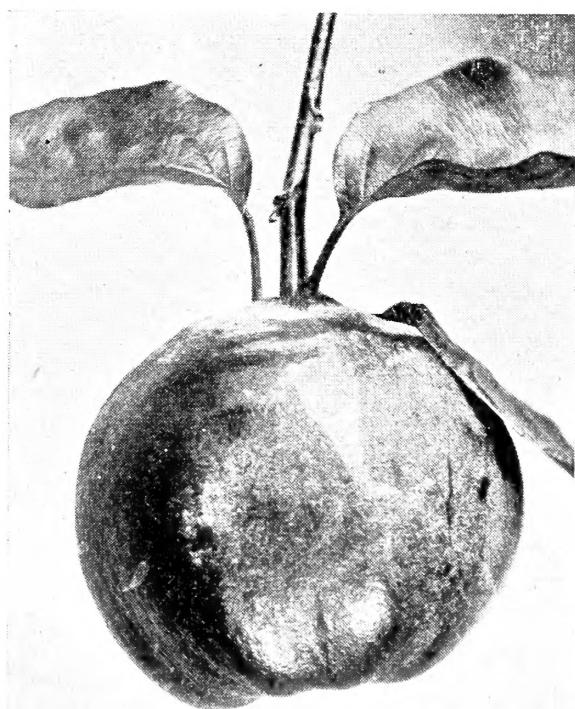
Bourgeat—A new, golden, prolific variety of the best quality; ripening shortly after Orange.

Champion—Fruit very large, fair and handsome, surpassing other varieties in this respect; bears abundantly.

Meech's Prolific—Ripens between the Orange and Champion. Bears very early, usually a full crop at three years.

Orange—Large, roundish; bright golden yellow; cooks tender and is of very excellent flavor. excellent flavor; very productive. October.

Rea's Mammoth—A seedling of the Orange Quince; one-third larger, of the same form and color.



REA'S MAMMOTH

PLUMS

Our block of plum trees for this season's trade are the best we have had in years, straight, thrifty-looking trees that will please our customers. This fruit always finds a market at good prices, and, as is well known, they are remarkably productive.

PRICES OF ALL VARIETIES OF PLUMS.

All trees 2 years old and of the highest quality.

	Each	10	100
Extra large, 5 to 7 feet.....	\$ 20	\$1 80	\$15 00
Large, 4 to 5 feet.....	18	1 40	12 00

Note—25 or more at 100 rates.

JAPAN VARIETIES.

Abundance—Large; bright red with yellow cheek; flesh light yellow. September.

Berckman's—Deep bloodred when ripened in the sun; moderately juicy, excellent quality. Ripens with Abundance.

Burbank—Large, globular, cherry-red, mottled yellow color; flesh yellow. Ripe July 1st to 10th.



GRAND DUKE PLUM

Hale—Fruit large, bright orange, mottled with cherry red. September.

Kelsey—Fruit large to very large, heart shaped, rich yellow, nearly overspread with light red.

Red June—Prof. Bailey of Cornell says: "By all odds the best Japanese Plum;" ripening before Abundance, fruit good size, brilliant red, finest extra early plum.

Satsuma—Fruit large; color reddish purple, with blue bloom; flesh blood color.

Wickson—Mr. Burbank's greatest seed-

ling; strong, upright grower, very productive, fruit remarkably handsome.

EUROPEAN VARIETIES.

Arch Duke—Very large; black; very prolific; of first-rate quality.

Bavay's Green Gage—(Rhine Claude de Bavay)—Greenish marked with red in the sun. Middle to end of September.

Beauty of Naples—A new variety of the highest promise; size large; color greenish yellow.

Bradshaw—A very large and fine early plum; dark, violet red; juicy and good.

Coe's Golden Drop—Large and handsome, oval; light yellow.

Fellemburg—French or Italian Prune. A fine late plum; oval; purple; flesh juicy and delicious.

York State Prune—Large size; dark blue, juicy, rich.

German Prune—Medium, oval; purple or blue; rich, juicy, fine.

Grand Duke (New)—As large as the Bradshaw, of same color, and ripening latter part of September.

Green Gage—Small, but of the highest excellence. Tree a moderate grower. We have to top graft it to get good trees.

Imperial Gage—Rather large, oval; greenish; flesh juicy, rich and delicious.

Lombard—Medium size; oval; violet red; flesh yellow, juicy and pleasant.

Moore's Arctic—Large, dark purple; flavor very fine, both for preserving and dessert.

Niagara—Very large; reddish purple; flesh deep greenish yellow.

Shipper's Pride—Fruit of large size and nearly round; color handsome dark purple.

Shropshire Damson (or Prune Damson)—An English variety of great merit for preserving. Large and much more desirable than the common Damson.

Washington—Very large; when ripe clear yellow, marked with red; flesh firm, very juicy and excellent. August.

Wild Goose—Fruit medium, purple with a blue bloom; flesh juicy and sweet.

Yellow Egg, or Yellow Magnum Bonum—Very large, egg-shaped.

STANDARD AND DWARF PEARS

The cultivation of this noble fruit is rapidly extending as its value is appreciated. The range of varieties is such that, like apples, they can be had in good eating condition from August until early spring.

The letters "D or S" appended to the description of varieties indicates favorable growth, either as "Dwarfs" or "Standards" and, when placed together, that they succeed as either.

PRICES OF ALL VARIETIES OF STANDARD PEARS.

Except Bartlett, which is priced separately under the description of that variety.
All trees 2 to 3 years old and of the highest quality.

	Each	10	100
Extra large, 5 to 7 feet.....	\$ 25	\$2 30	\$20 00
Large, 4 to 5 feet.....	20	1 80	17 00
Small, 3 to 4 feet.....	18	1 60	14 00

Note—25 or more at 100 rates.

PRICES OF ALL VARIETIES OF DWARF PEARS.

All trees 2 to 3 years and of the highest quality.

	Each	10	100
3 to 4 feet (bearing size).....	\$ 20	\$1 50	\$12 00

Note—25 or more at 100 rates.

Note that our Dwarf Pears are the "bearing size" and not the miserable little 1 to 2 foot trees generally sent out.

SUMMER VARIETIES.

Brandywine—Medium size; dull greenish-yellow, with a little russet. In season during August and September. S. and D.

Bartlett—Large size, often with a beautiful blush next the sun; buttery, very juicy and high flavored. Last of August and first of September. S. and D.

Price of Standard Bartlett Pears.

Extra large—5 to 7 feet, 35c each; \$3.25 per 10; \$30.00 per 100. Large size, 25c each; \$2.25 per 10; \$20.00 per 100.

Clapp's Favorite—Large size; pale lemon-yellow; flesh finely grained, juicy, melting, rich and buttery. S. and D.

Lawson or Comet—Fruit good size, yellow, flushed with the most beautiful crimson; flesh crisp and juicy; a firm, good shipper. August. S. and D.

Madeleine—Medium; yellowish-green, very juicy, melting, sweet. August. D. and S.

Manning's Elizabeth—Small to medium; bears in clusters; crimson and gold color. August.

Osband Summer—Yellow, with red cheek; fine flavor. August. S. and D.

Souvenir du Congress—A remarkably fine variety of very large size and most showy appearance. August and September. S.

Tyson—Above medium size; deep yellow.

Wilder—Yellow, with a red cheek; fine quality. S. and D.

AUTUMN VARIETIES

Beurre Clairgeau—Large; skin yellow, shaded with orange and crimson. S and D.

Beurre Bosc—A large, fine pear; russetty, yellow, slightly brownish red in the sun. September and October. S.

Beurre d'Anjou—Large, greenish, sprinkled with russet, sometimes shaded with dull crimson; flesh whitish, buttery, melting. October to January. S. and D.

Duchesse d'Angouleme—Very large, with rough and uneven surface; of a greenish-yellow, with patches of russet and a dull red cheek. October and November. S. and D.

Flemish Beauty—Large size; greenish-yellow and brown; rich and juicy. September and October. S. and D.

Howell—Large size; light waxen yellow; sweet and melting, of excellent quality. September and October. S. and D.



Idaho—A new pear. Originated in Idaho. Very large, nearly round; yellow, with brownish-red on sunny side. S. and D.

Kieffer's Hybrid—The tree is a vigorous grower, an early and regular bearer and very productive; fruit large, rich, yellow, tinged with red, somewhat russety and very handsome; flesh white, buttery and juicy. Commands the highest price in the market. October. S. and D.

Louise Bonne de Jersey—Large size, pale green in the shade but overspread with brownish red in the sun. September and October. S. and D.

President—Fruit large, roundish; flesh yellowish-white, juicy, good. Early in November.

Seckel—Small; rich yellowish-brown. September and October. D. and S.

Sheldon—Medium to large; yellow and red; very excellent.

Vermont Beauty—The fruit is of medium size, very handsome, being yellow with a bright carmine cheek; the flesh is rich, juicy, aromatic, of the best, and almost equal to the Seckel.

WINTER VARIETIES.

Lawrence—About medium; yellow, thickly dotted; with a very fine, rich flavor. December to January. S.

President Drouard—A very good looking and large winter pear, ripening from March to May; melting and juicy. D. and S.

OUR NEW PACKING HOUSES.

Nestling among thousands of growing young trees and plants, we show you on the front cover of our catalogue a photograph of our new packing houses. They are thoroughly equipped with all modern conveniences for the packing and shipping of nursery stock. These houses are located on our home nursery in the town of Brighton, N. Y., which is a suburb of our beautiful city.

We have devoted 18 years of our lives to the upbuilding of our business, and our growth were not possible but for the confidence placed in us by American fruit growers. Right here and now we want to thank our customers one and all for that confidence displayed and assure them that we shall still continue to merit same from the fruit growers of our country.

WE HAVE PLENTY OF STOCK

for everybody but it is to your advantage as well as ours to get your order in early. All our trees and plants are fresh dug. WE USE NO TREE DIGGERS to tear and lacerate the tender roots, but the good old-fashioned spade, and after your order is received it must be dug. This takes time, so do not delay sending in your order until the last minute.

HOW TO PLANT FRUIT TREES.

Read carefully.

Dig holes just large enough to admit the roots without crowding or bending them. Avoid deep planting, which is very injurious. The trees should be no deeper than they stood in the nursery. Always see that the earth is firmly packed over all parts of the roots. All bruised or broken roots must be cut off up to the sound wood. The tops should be shortened in by cutting back half of the last season's growth from branches. Cultivate the orchard a few years with hoed crops. After this to insure regular crops of fruit, the orchard should be kept in sod and manure applied to the surface.

SPECIAL NOTICE.

Our greatly increased trade in fruit trees and small fruit plants now takes all our available acreage to supply the demand, so we have decided to abandon the growing of shrubs and devote our entire time and attention to the above; hence the ornamental department will be missed from our catalogue in the future. This is the age of specialization. Fruit trees and plants seem to be our forte. They grow and thrive marvelously well on our land and we are going to give our undivided attention to growing and selling to our customers the best fruit trees and plants that money can buy.

PEACHES

To secure healthy, vigorous and fruitful trees, the ground must be kept clean and mellow, and it should receive an occasional dressing of wood ashes. It should be remembered that peaches are all borne on wood of the previous season's growth, and that this makes it absolutely necessary to prune the trees yearly to remove dead branches and to let in light and air, and keep the trees in good shape to produce bearing wood.

The following varieties have been selected after an examination of more than 100 different sorts in bearing, the best only being chosen. They furnish a succession for about three months, commencing the early part of July.

PRICES OF ALL VARIETIES OF PEACH TREES.

All trees of the highest quality.				
	Each	10	100	1000
Extra large, 4 to 6 feet.....	\$ 18	\$1 50	\$12 00	\$95 00
Large, 3 to 4 feet.....	15	1 25	8 50	75 00
Small, 2 to 3 feet.....	12	1 00	7 00	60 00

Note—25 or more at 100 rates, 500 at 1000 rates.



FIRST RIPENING.

Admiral Dewey—This is another triumph in the production of very early peaches.

Amsden's June—Fruit good size, delicious flavor; finely colored red. Freestone and very firm. White flesh, excellent quality. First part of July.

Alexander—Very large and highly colored; handsome, rich and good flavor; flesh thick and firm; will carry well long distances. Freestone. First part of July.

Early Canada—It is of medium size, good quality and handsome appearance. Freestone.

Greensboro—Very large; color crimson; flesh white. Freestone.

Sneed—Medium, white; excellent quality.

Triumph—Fruit good size; yellow, with crimson cheek. Strong grower, abundant bearer.

Waterloo—Medium size; excellent quality; flesh white; skin greenish white.

Champion—Fruit large, delicious, sweet, juicy; best quality of all early varieties. Skin creamy white, with red cheek. Early August.

Carman—Flesh white, sweet; large, round; skin pale yellow and red-blush. Last of July.

Early Rivers—Large; pale yellow, with pink cheek; flesh melting, very rich. Freestone. Last of July.

SECOND RIPENING.

Barnard's Early—A large, yellow Peach of good quality. Very popular in the western states.

Hale's Early—White flesh of excellent quality when well ripened. Freestone. Last of July.

Yellow St. John—Large, roundish; orange yellow, with deep red cheek; flesh yellow. Freestone.

Mountain Rose—Large; red skin; white flesh; excellent quality. Freestone. First of August.

Niagara—This is the largest and most beautiful peach grown. Averages larger than Alberta, and is of far better quality; ripens between Early Crawford and Alberta; averages far better than Early Crawford in size, better color, very productive and holds its size to the end of the season.

Large Early York—Large; white skin and nearly white flesh. Freestone. August.

Foster—Very large and handsome; very similar to Crawford's Early; yellow flesh. Freestone.

Crawford's Early—Very large; yellow, with red cheek; yellow flesh. Freestone. Middle of August.

THIRD RIPENING.

Yellow Rarripe—Large; deep yellow, dotted with red; flesh yellow, red at the stone. Freestone. Latter part of August.

PEACHES—Continued.

Crosby—Medium size; bright yellow, splashed with streaks of carmine.

Elberta—Very large; yellow, with red cheek; juicy and high flavor; flesh yellow. Freestone. Last of August.

Fitzgerald—Fruit large; bright yellow, covered with red; flesh deep yellow. Early September.

Wager—Very large; yellow; bears uniform and large crops; juicy and fine flavor. Last of August.

Oldmixon Free—Large; yellowish white, with a dark red cheek; white, tender flesh; excellent for market. Freestone. First part of September.

Oldmixon Cling—Resembles in quality the Oldmixon Free. It is an excellent clingstone Peach. White flesh. September.

Morris White—An old well-known variety. Rather large; whitish skin; white flesh to the stone. Freestone. Middle of September.

Wheatland—Large to very large; quality best; deep golden yellow; great bearer; excellent shipper. Freestone. Ripens between Crawford's Early and Late.

FOURTH RIPENING.

Stump the World—Very large; creamy white, with red cheek; valuable for marketing. Freestone. September.

Globe—Very large; golden yellow; very fine flavor. Ripening during the latter part of September.

Hill's Chili—Large; skin woolly, dull yellow; flesh yellow, very rich and sweet. Freestone. Last of September.

Crawford's Late—Very large; yellow, with a deep red cheek; yellow flesh, red at stone. Freestone. September.

FIFTH RIPENING.

Chair's Choice—Fine yellow freestone. Rich in color; splendid flavor.

Golden Drop—Large, good quality, hardy, profitable.

Lemon Free—Color pale yellow; very large. Immensely productive. Ripens after Crawford's Late.

Smock (Beer's)—Large, oval; deep yellow, with red cheek; flesh yellow, red at the stone. Freestone. Last of September and early October.

Stephen's Rareripe—Large; resembles Oldmixon Free, but more highly colored.

SIXTH RIPENING.

Bilyeu's Late October—Large; freestone; white, with a beautiful blush cheek; flesh white; a good shipper. Ripens two weeks later than Smock.

Heath Cling—Very large; white, tinged next to the sun, quite downy; flesh white, very juicy. Clingstone. October.

Salway—Large, yellow, mottled, with a red cheek; yellow flesh; very productive. Valuable for its late ripening. Freestone. October.

Wonderful—Fruit large, rich, yellow, marbled with crimson; flesh yellow, rich, highly flavored. Ripens late to very late.

APRICOTS

A delicious fruit of the plum family, valuable for its earliness. Requires the same treatment as the plum; it bears immense crops, ripening in July and August.

Extra Large—5-6 feet, 35c. each, \$2.25 per 10, \$20.00 per 100.

Note—25 or more at 100 rates.

All trees of the highest quality.

AMERICAN VARIETIES.

Acme—A new and remarkable variety. Tree a stout, healthy grower, with handsome foliage; very hardy and productive. Fruit very large and sweet; rich yellow with red cheek. Very desirable.

Breda—Small; dull orange, marked with red; juicy, rich and vinous; productive and hardy. First of August.

Early Golden (Dubois)—Small; pale orange; juicy and sweet; hardy and productive. First of July.

Harris—Remarkable for size, beauty and productiveness. Is extremely hardy, standing the severest winters. Fruit of rich golden yellow and of the finest quality. Season early.

Moorpark—One of the largest; orange, with a red cheek; firm, juicy, with a rich flavor. Very productive. August.

Montgamet—Large, early, extra fine. Ripens about July 20th.

St. Ambrose—New; very large; freestone; yellow, with red cheek; excellent; ripens July 15th.

RUSSIAN VARIETIES.

These are quite distinct from other European varieties. Their leading characteristics are extreme hardiness, early bearing, productiveness, and freedom from disease. The following are the best that have been thoroughly tested:

Alexander—An immense bearer. Fruit yellow, flecked with red; very beautiful. July.

Alexis—An abundant bearer; yellow, with red cheek; slightly acid. July.

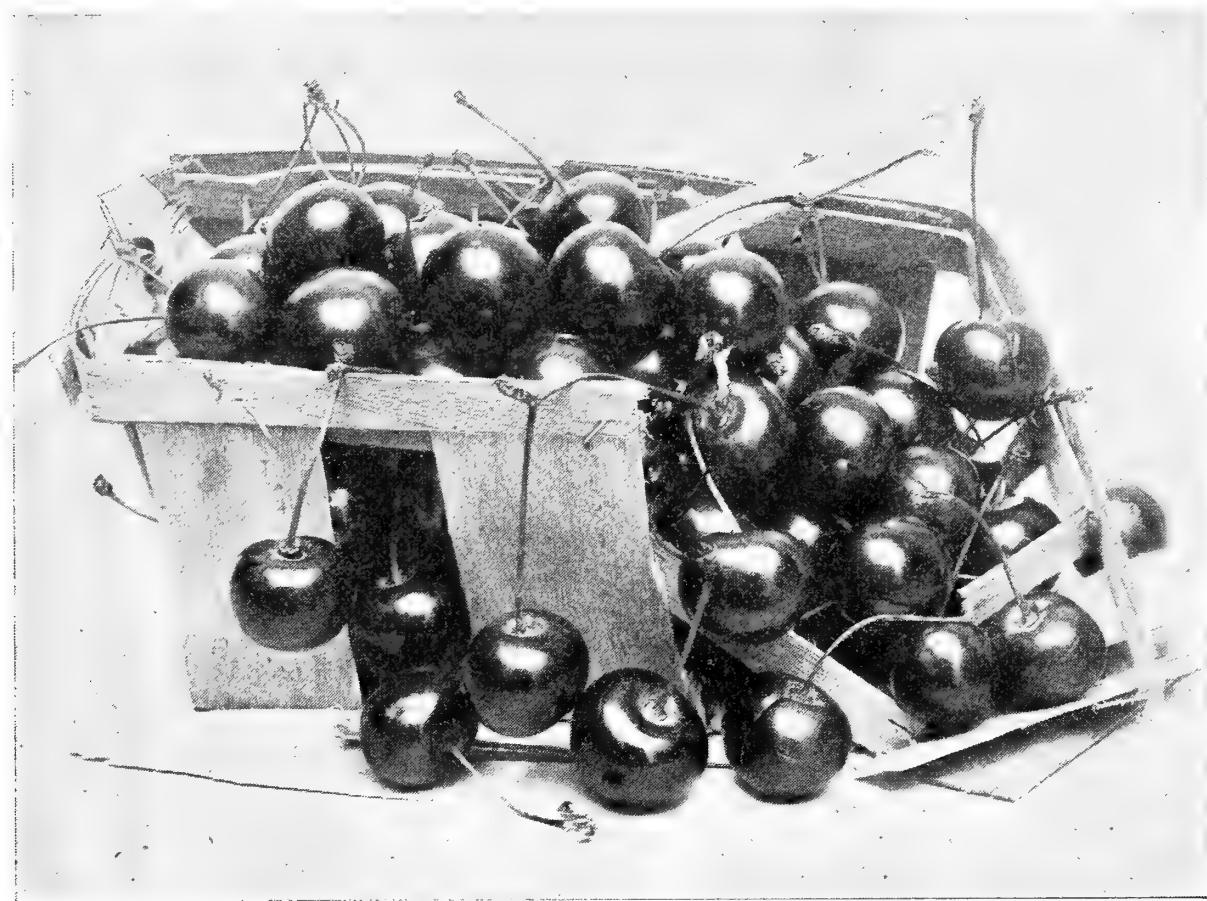
Catherine—Vigorous and productive. Medium size, yellow, mild, sub-acid. July.

Gibb—Tree grows symmetrical; productive. Fruit medium, yellowish, sub-acid; the best early variety, ripening soon after strawberries. Last of June.

J. L. Budd—Tree a strong grower and profuse bearer. Fruit white with red cheek; sweet; the best late variety. August.

Nicholas—Tree prolific. Fruit medium to large; white; sweet and melting. A handsome variety. July.

CHERRIES



There are few more desirable trees than the cherry. It may be planted near the street, or used to line avenues as an ornament, and it will at the same time produce an abundance of delicious fruit. The trees thrive in any well-drained location. The Duke and Morello, or acid varieties, are thoroughly hardy, while the Heart and Bigarreau, or sweet sorts, will successfully resist very cold weather and may be grown in most places.

PRICES OF ALL VARIETIES OF CHERRIES.

	Each	10	100
Extra large, 5 to 7 feet.....	\$ 40	\$3 50	\$32 00
Large, 4 to 5 feet.....	35	3 00	28 00

All trees 2 to 3 years old and of the highest quality.

Note—25 or more at 100 rates.

HEART AND BIGARREAU CHERRIES.

Baldwin—Fruit large, almost round, very dark transparent wine color; flavor slightly acid, yet the sweetest and richest of the Morello type.

Black Eagle—Large, black; very tender, juicy, rich and high flavored.

Black Tartarian—Very large; purplish black; half tender; flavor mild and pleasant.

Centennial—Very large; amber, shaded with red; sweet, rich and luscious. Mid-season.

Coe's Transparent—Medium size; pale amber, red and mottled next the sun; tender, sweet and fine; **one of the best**. End of June.

Downer's Late—Rather large, light red; tender and juicy. One of the best late cherries.

Elton—Large, pointed; pale yellow, nearly covered with light red. End of June.

(Cherries—continued.)

Gov. Wood—Clear, light red; tender and delicious. End of June.

Knight's Early—Large; black; tender, juicy, rich and excellent. Ripe a few days before Black Tartarian.

Mercer (New)—Fruit dark red, larger than Black Tartarian and much finer flavor. Season early.

Napoleon Bigarreau—Fruit of the largest size; pale yellow, with a bright red cheek. Ripens early in July.

Rockport—Fruit large, obtuse heart-shaped; skin pale amber, light red in the sun.

Schmidt's Bigarreau—Fruit of immense size, of a rich deep black; very juicy, with a fine flavor; bears abundantly.

Windsor (New)—A seedling originated at Windsor, Canada. Fruit large; liver-colored; flesh firm and of fine quality. Tree hardy and very prolific.

Yellow Spanish—Large; pale yellow, with a bright red cheek in the sun.

DUKE AND MORELLO CHERRIES.

Dyehouse—Partakes of both the Duke and Morello in wood and fruit; a very early and sure bearer; ripens a week before Early Richmond. June.

Early Richmond—An early red, acid cherry. Ripens through June.

Empress Eugenie—Large; dark red.

Late Duke—Fruit large, rich dark red color; sub-acid. Last of July.

Louis Philippe—Extra hardy; large size; rich dark red; flesh red, tender, juicy, with mild sub-acid flavor. July.

May Duke—Large; dark red; juicy, sub-acid, rich. Middle of June.

Montmorency, Large—Fruit very large, fine flavor, and of bright, clear shining red; a week later than Early Richmond.

Morello, English—Large; dark red; nearly black; tender, juicy, acid, rich.

Olivet—Fruit large; flesh red, with rose-colored juice, tender.

Reine Hortense—Large, bright red; tender, juicy, nearly sweet.

Ostheim or Russian Cherry—A hardy cherry, imported from the nurseries of Dr. Regel of St. Petersburg, Russia.

ASPARAGUS

See that the ground is well drained, naturally or otherwise; work it up fine and deep and make it very rich with well rotted barnyard manure. Locate the plants 8 in. apart in rows three feet apart. Do not cut for use until the plants have grown two seasons.

All Varieties, good strong 2-year-old roots, 25c. per 12; 60c. per 100. By mail, 20c. per 100 extra.

VARIETIES.

Conover's Colossal—This variety is much superior in size and quality to any of the old common sorts, being remarkably tender and fine flavored.

Mammoth White—Plant even more robust and vigorous, and throws larger shoots, and fully as many of them, as Conover's Colossal or Palmetto, and the shoots remain white above ground as long as they are fit for cutting.

RHUBARB

Make the ground rich and deep, as recommended for asparagus. Plant four feet apart each way.

All Varieties, 75c. per 10; \$5.00 per 100. Extra strong roots.

Early Scarlet—Smaller than Myatt's, but extremely early and very high quality. The best extra early sort for home or market.

Myatt's Linnaeus—Those who have never grown this variety, which is of superior quality, will hardly recognize the old "pie plant." It is an early, tender variety without being in the least tough or stringy, with a mild sub-acid flavor.

HOW FAR CAN WE SHIP.

We have shipped fruit trees and small fruits in large or small lots to every state in the Union. Our system of packing insures the arrival of stock in first-class condition, even after having been on the road 4 weeks.

CURRANTS

Set four feet apart in rich ground; cultivate well or mulch heavily.

PRICES OF ALL VARIETIES OF Currants.

Two year No. 1.—50c. per 10, \$4.00 per 100, \$35.00 per 1,000.
500 at 1000 rates.

VARIETIES.

Black Champion—Bushes large and flavor of fruit particularly delicious.

Black Naples—Very large, black, rich, tender; very productive.

Cherry—Very large, deep red, rather acid; bunches short.

Fay's Prolific—A cross between Cherry and Victoria; of large size, fine flavor.

Lee's Prolific Black—The fruit is large and of superior quality.

Pomona—A new red currant. One of the best.

Red Cross—A new red currant of large size and superior quality.

Victoria—Bunches extremely long; berries of medium size, brilliant red and of the highest quality.

White Grape—Very large, yellowish white, sweet or very mild acid; excellent quality and valuable for the table.

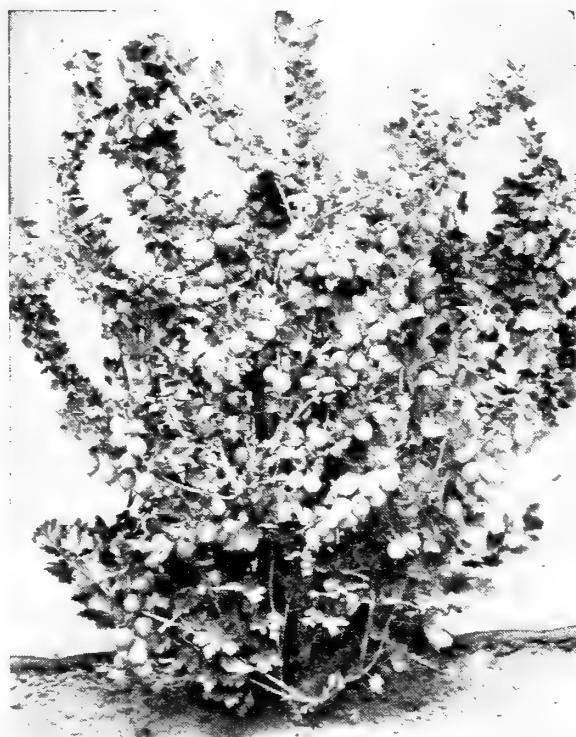
White Imperial—Fruit larger and stems longer than White Grape; enormously productive.

Wilder—Very large, light red; enormously productive; flavor delicious.



VICTORIA CURRANTS

GOOSEBERRIES



DOWNING GOOSEBERRY

Prices follow each variety. All plants are two year No. 1.

VARIETIES.

Chatauqua—Fruit white, of the largest size. 25c. each; \$2.00 per 12.

Columbus—It is of large size, oval in form, skin greenish-yellow, smooth, of fine quality. 25c. each; \$2.00 per 12.

Downing—Fruit much larger than Houghton; roundish, light green. 25c. each; \$2.50 per 12.

Houghton's Seedling—Fruit medium, roundish, smooth, of a pale red color. 75c. per 12.

Pearl—A wonderful cropper, strong grower and free from mildew. 75c. per 12.

Red Jacket—A new red berry of large size and good quality. 25c. each; \$2.00 per 12.

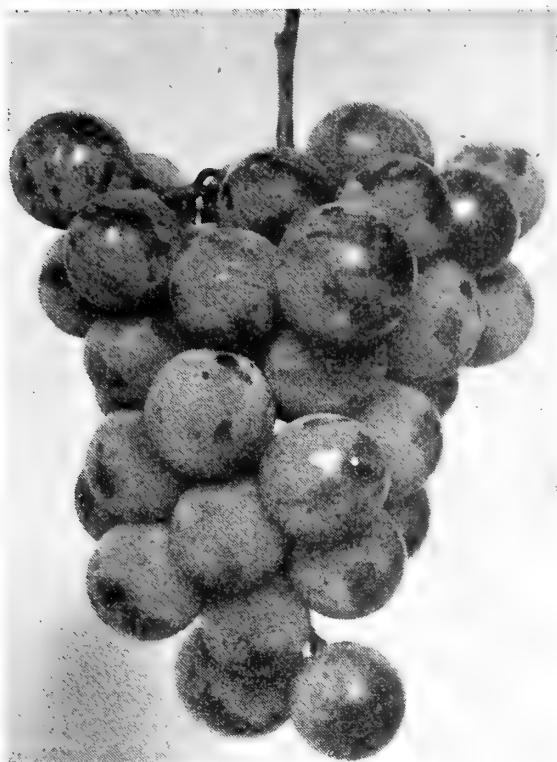
Smith's Improved—Oval form, light green. 25c. each; \$2.50 per 12.

Triumph—Large, golden yellow, hardy; an enormous bearer. 25c. each; \$2.00 per 12.

Industry—Large, oval; dark red, hairy; rich and agreeable. 25c. each; \$2.50 per 12; \$16.00 per 100.

Victoria—It is the strongest grower, the greatest cropper, the finest flavored of red gooseberries. We bespeak for it a great success. 25c. each; \$2.00 per 12.

GRAPE VINES



WORDEN GRAPES

Planted ten feet apart, an acre holds 436 vines. If each vine produces only two dollars' worth, the income would amount to \$872.

Prices—The prices on all grapes follow the description of the variety. The prices given are for two-year No. 1. We do not sell one-year-old vines.

CLASS I—BLACK GRAPES.

Campbell's Early—The wonderful new seedling of the distinguished horticulturist, George W. Campbell, of Ohio. Strong Vines 30c. each; \$2.50 per 10; \$20 per 100.

Champion—The earliest of all. 10c. each; 75c. per 10; \$6 per 100.

Concord—A large, handsome grape, very hardy and productive. 10c. each; 75c. per 10; \$6 per 100.

Eaton—Round, black, covered with a heavy blue bloom. Ripens with Concord or a little earlier. 20c. each; \$1.75 per 10; \$15.00 per 100.

Moore's Early—Bunch large, berry round; color black, with a heavy blue bloom. 12c. each; \$1 per 10; \$7.50 per 100.

Wilder (Rogers' No. 4)—Bunch very large; berry large, round, black; flesh tender, juicy, sweet. 12c. each; \$1 per 10; \$7.50 per 100.

Worden—Bunch large, compact, handsome; berries large—larger than those of the Concord. 12c. each; \$1 per 10; \$7.50 per 100.

CLASS II.—RED GRAPES.

Agawam (Rogers' No. 15)—Bunches large; berries large, round; color dark red or maroon. 12c. each; \$1 per 10; \$7.50 per 100.

Amber Queen—Bunch and berry of medium size; color light amber. Larger than Delaware and quite as early. 12c. each; \$1 per 10; \$7.50 per 100.

Brighton—Remarkable vigor and hardiness of vine, large, compact bunches, rich wine shade. 15c. each; \$1.25 per 10; \$10.00 per 100.

Delaware—Berries rather small, round. 12c each; \$1.00 per 10; \$7.50 per 100.

Lindley (Rogers' No. 9)—Berry medium to large; round; color a rich shade of red. 12c each; \$1 per 10; \$7.50 per 100.

Moyer—In habit of growth and hardiness it resembles the Delaware very much, but ripens earlier. 15c. each; \$1.25 per 10; \$10.00 per 100.

Salem (Rogers' No. 53)—Bunch large and compact; berry large, of a light chestnut or Catawba color. 12c. each; \$1 per 10; \$7.50 per 100.

Vergennes—Clusters large; berries large, holding firmly to the stem; color light amber. 10c. each; 75c. per 10; \$6.00 per 100.

CLASS III.—WHITE GRAPES.

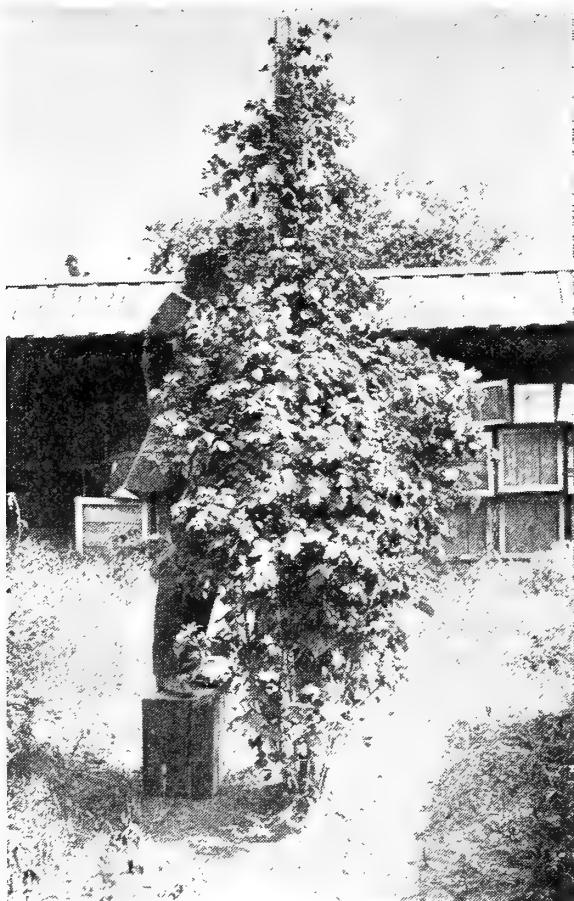
Diamond (Moore's Diamond)—A vigorous grower, with leaf resembling Concord. Very productive. 15c. each; \$1.25 per 10; \$10.00 per 100.

Empire State—Berry medium size, roundish oval; color white with very light tinge of yellow. September. 12c. each; \$1 per 10; \$7.50 per 100.

Green Mountain (Winchell)—Color green, or greenish white; skin thin; pulp exceedingly tender and sweet. 15c. each; \$1.25 per 10; \$10.00 per 100.

Niagara—Bunches very large and uniform and very compact; berries larger than Concord, and skin thin but tough. 10c. each; 75c. per 10; \$6.00 per 100.

Pocklington—Bunch large; berry large, round, of a rich yellow color. 10c. each; 75c. per 10; \$6.00 per 100.



COLUMBIAN RASPBERRY

RASPBERRIES

Plant in good soil, and manure from time to time freely. The hills should not be less than four feet apart each way, with two or three plants in a hill.

All Varieties. Good strong plants 50c. per 12; \$1.25 per 100; \$9.00 per 1,000.

RED VARIETIES.

Brandywine—A large, scarlet berry, firm and beautiful.

Columbian—Extra strong grower and bearer; very hardy. The cut represents one year's growth of the Columbian.

Cuthbert—Perfectly hardy. The canes are tall and vigorous, and enormously productive. Berries very large, conical; rich crimson.

Loudon—If you are growing raspberries for profit you certainly want this variety.

Marlboro—Large size, light crimson color; good quality and firm.

Miller—Early, good shipper; fine quality.

Shaffer's Colossal—Berry dark crimson in color and excellent in quality.

BLACK VARIETIES.

Cumberland—Very productive; fruit enormous; quality unsurpassed.

Gault—Berry medium size, good quality.

Gregg—Of great size, fine quality; very productive and hardy. It takes the same position among black caps as Cuthbert among the red sorts.

Kansas—A very promising new sort from the West, not yet fully tested here.

Mammoth Cluster—The old standard black cap.

Ohio—A very strong growing, hardy sort; fruit as large as Mammoth Cluster.

STRAWBERRIES

All Varieties, 50c per 100; \$4 per 1,000.

Plant Strawberries in the spring on fertile well manured land. For field culture plant in rows three feet apart and one foot in the rows, but for hand culture one foot by two will answer.

Notice—Those sorts marked (P.) are pistillate and should have a row of some staminate variety planted near to insure proper fertilization and a crop.

Brandywine—Berries very large, broadly heart-shaped, bright red to the center. A valuable late berry.

Bubach—P. Great and uniform size, rich color and quality. Season early to medium.

Charles Downing—Large, firm and good for market or garden. Medium.

Gandy—Large and firm berries, of uniform size and shape. The best shipping, long-keeping strawberry.

Marshall—Berries very large, handsome, high-colored, of extra quality.

Sharpless—One of the best strawberries in cultivation, has held its reputation better than any other variety.

Wilson—The most popular market variety; color red, flesh firm of high character. Early.

Other Varieties. Senator Dunlap, Glen Mary, Haverland, P., Lady Thompson, Corsican Clyde, Bederwood, Gladstone, Splendid, Warfield.



MARSHALL STRAWBERRIES

BLACKBERRIES



BRANCH OF RATHBUN BLACKBERRIES

This excellent and profitable fruit should be planted for garden use in rows six feet apart, with plants four feet apart in the rows; for market, in rows eight feet apart, with plants three feet apart in rows. Give the plants the same cultivation as raspberries.

All Varieties, good, strong plants, 75c. per 12; \$3.00 per 100. 50 at 100 rates.

VARIETIES.

Ancient Briton—Medium sized, melting, without core; bush hardy and very prolific.

Agawam—Ripens earlier than other kinds, and has a flavor similar and equal to the wild berry.

Erie—Plant a vigorous grower; berry large, round.

Early Harvest—The earliest blackberry and consequently valuable for market.

Eldorado—A new seedling from Ohio, claimed to be the best all-round berry yet produced.

Kittatinny—Large, black, sweet.

Blowers—“The giant of all Blackberries.” An upright mammoth grower; very hardy and enormously productive.

Lawton—Very large, excellent quality, and an abundant bearer.

MINNEWASKA—The new coreless blackberry.

Rathbun—Beyond question, it is the grandest blackberry either for home use or market.

Snyder—Extremely hardy; enormously productive; medium size.

Taylor's Prolific—Berries large and of the highest quality.

Wachusett Thornless—Of fair size and excellent quality.

Wilson's Early—Very large size, oblong oval, black, rich, sweet and good.

Wilson's Junior—This is a noble variety, and continues to yield enormous crops of large fruit.

50 PER CENT SAVED!

Where a nursery firm does business through agents they have to pay the agent 25% for selling, 10% to the man who delivers the stock, 5% for the freight and they figure 10% loss from bad debts.

It is no wonder then, is it, that they have to charge ridiculously high prices in order to make any money?

In buying of us you save all middlemen's profits. You deal direct with the growers. We have no agents, no deliverymen to pay, and no jobbers or dealers between you and us.

Why should you pay 50% more for your stock for the empty privilege of buying through an agent?

Does it make the stock any better? Does it add one single penny to its value? No, certainly not.

Then why not save all this money and put it in your own pocket? That's good common sense, isn't it?

ROSES

We are constantly adding the most promising new kinds to our list, and have one of the best grown and best selected stocks of roses in the country. All roses sent out by us are two years old and will bloom the first year, and are not to be classed with the cheap pot grown rose bushes so frequently sold.



AMERICAN BEAUTY

The following varieties healthy, large, field grown, 2 year old plants, 25c. each; \$1.25 per 6; \$2.25 per 12.

American Beauty—Color a deep rich rose.
Alfred Colomb—Bright carmine.
Anne de Diesbach—Bright rose color.
Baronne de Maynard—Pure white.
Coquette des Alps—Pure white.
Couquette des Blanches—Pure white.
Earl of Dufferin—Fine velvety crimson.
Fisher Holmes—Shaded crimson scarlet.
Frau Karl Druschki—New. Pure white.
General Jacqueminot—Crimson.
John Keynes—A brilliant red.
La France—Delicate Silvery rose.
La Reine—Bright rosy pink, very large.
Mabel Morrison—Pure white.
Margaret Dickson—Best white.
Paul Neyron—Pink, very large, showy.
Soleil d'Or—Color superb, varying from gold and orange yellow to reddish gold.

HARDY CLIMBING ROSES.

Crimson Rambler—A remarkable rose from Japan, very popular.
Baltimore Belle—Pale blush, nearly white, double.

MOSS ROSES.

Crested—Deep pink buds.
Glory of Mosses—Color pale rose.
Perpetual White—Pure white.
Salet—Light rose, large, full.

NUT TREES

Butternut—4 to 6 ft., 50c each, \$4.50 per 10.
Chestnuts—Am. Sweet, 5 to 7 ft., 50c each, \$4.50 per 10. Spanish, 4 to 5 ft., 50c each, \$4.50 per 10.
Hickory—Shell Bark, 2-3 ft., 50c. each, \$4.50 per 10.
Walnuts—Black, 4-6 ft., 50c each, \$4.50 per 10. English, 2-3 ft., 50c each, \$4.50 per 10.

All our nut trees are transplanted giving them finer roots and tops. Sure to grow.

SHADE TREES

Ash—European, 5-6 ft., 50c each, \$4.50 per 10. American, 4-5 ft., 50c each, \$4.50 per 10.
Beech—European, 4-5 ft., 60c each, \$5.00 per 10. Fern Leaved, 3-4 ft., \$1.00 each, \$11.00 per 10.
Birch—Cut Leaf, 4-5 ft., 75c. each, \$7.00 per 10. American White, 6-8 ft., \$1.50 each, \$14.00 per 10.
Catalpa Speciosa—6-8 ft., 50c each, \$4.50 per 10.
Elm—American, 6-8 ft., 35c each, \$3.00 per 10.
Horse Chestnut—Red Flowering, 5-8 ft., 50c each, \$4.50 per 10. White Flowering, 5-8 ft., 50c each, \$4.50 per 10.
Maple—Norway, 5-8 ft., 50c each, \$4.50 per 10. Sugar, 5-8 ft., 50c each, \$4.50 per 10. Silver Leaved, 5-8 ft., 50c each, \$4.50 per 10.
Poplar—Carolina, 8 to 10 ft., 20c each, \$1.80 per 10. Lombardy, 6-7 ft., 17c each, \$1.50 per 10.
Willow—Golden Bark, 4-5 ft., 50c each, \$4.50 per 10.

Our Shade Trees are also all transplanted which makes them worth twice as much to the purchaser. Sure to grow.

Not
what
WE
say

But—
what
THEY
say

THAT
is
what
Counts!



Trees and Plants From the Highland Nurseries are

Smooth! Thrifty!
Fresh dug!
True to name!
York State Grown!
Free from disease!
Two and three years
old and
Sure to grow!

IN DEALING WITH US

you get the benefit of our eighteen years' experience and the best work of an efficient force of men who have been trained along practical lines.

We cater to the planter who appreciates *quality*. We prefer to grow *quality* and charge a price which will bring us a fair return for what we sell you.

All our trees are grown in the fertile valley of the Genesee on high land, hence are hardy and bear transplanting.

To fill our orders we have over 600 acres of *Growing Nursery Stock* to dig from. Is it any wonder that we can give you the finest nursery stock grown and can serve you promptly?

Highland Nurseries.

Without any desire to trespass on your much employed time I would say that my plants and trees have arrived safely. I have been buying trees and plants, more or less, for 25 years but I must admit your consummate skill in packing orders and the superior quality of your stock in the late order billed to me by you is a revelation.

When I see some of the trees which are brought into town by other nurseries and when I remember some trees which I have purchased in former years from socalled reputable houses, I realize how fully you are entitled to all the advertisement a well pleased customer can give. You are at liberty to use this letter as you see fit.

Yours very truly,

SIMON M. MERRILL.

Fullerton, Pa., May 1, '07.

Highland Nurseries,

GENTLEMEN:—A few lines to let you know that the trees arrived April 18th. As to the trees, I do not know what to say as I am so well pleased with the lot you sent that I do not know how to express myself in writing. Will plant another lot in Spring of 1908 and will send order for same to your firm.

Yours truly,

I. B. KOONS.

Wichita, Kas., April 10, '07.

Highland Nurseries,

DEAR SIRS:—Stock arrived yesterday and the roots were in good condition. Many thanks for same. If I need any more nursery stock I will certainly have you fill my order and for my friends besides. May this be a great year for you.

Very truly,

A. B. SICKNER.

Woodport, N. J., April 29, '07.

Highland Nurseries,

GENTLEMEN:—I received the trees and plants all right. After being a week on the road they opened up fresh and nice. Have been buying trees for 15 years and these are the nicest trees I ever got. If they don't grow it will not be the fault of the nurseryman.

Yours truly,

JOHN TIERNEY.

Waterford, N. Y., Apr. 17, '07.

Highland Nurseries,

GENTLEMEN:—Trees came in fine condition and were satisfactory in every way. Of all the trees I have bought of you all are alive and have made a fine growth except one Cherry tree.

Yours truly,

MARVIN FELLOWS.

Ballston Spa, N. Y., May 3, '07.

Highland Nurseries,

DEAR SIRS:—Trees came to Ballston yesterday. They were packed in very nice shape and were satisfactory in every way. Will remember you in future orders.

Yours truly,

J. H. TRAVER.

Altamont, N. Y., May 11, '07.

Highland Nurseries,

GENTLEMEN:—Trees came all right and am well pleased with them.

Yours truly,

G. W. BURNS.

Wilton, Conn., May 16, '07.

Highland Nurseries,

GENTLEMEN:—Quinces arrived today. They are fine trees and I am much pleased with them. Many thanks for extras. Best regards to the whole firm.

Yours truly,

C. W. WHITLOCK.

Lewiston, Me., May 11, '07.

Highland Nurseries,

DEAR SIRS:—Some of the trees set out last year made as high as 2 feet of growth. If you have occasion to refer to me in regard to your stock I will say a good word for you.

Respectfully,

J. M. STURGIS.

Philadelphia, Pa., June 4, '07.

Highland Nurseries,

DEAR SIRS:—The Pear trees arrived in good condition. I am much pleased with them. They are a very nice lot. I hope to get another consignment next Spring.

Yours truly,

JAMES WIGMORE.

Lima, O., June 26, '07.

Highland Nurseries,

Our bill of trees received this Spring is doing fine.

Yours truly,

J. H. SMITH.

Kittanning, Pa., July 22, '07.

Highland Nurseries,

GENTLEMEN:—I received my trees this Spring and every one of them is thrifty and looking fine. Send catalogue as I want some trees this Fall.

Yours truly,

JOHN HEINEN.

Eagle Mills, Mich., Dec. 10, '06.

Highland Nurseries,

DEAR SIRS:—I have seen so many people who are praising your trees I would like to have you send me your catalogue.

Very truly yours,

GEORGE YONKOSKY.

Khedive, Pa., Jan. 28, '07.

Highland Nurseries,

DEAR SIRS:—Send me copy of your 1907 catalogue. The trees I got of you last year are doing fine; there were 98 of them and only one died.

Yours truly,

C. C. GROOMS.

Merrimac, Mass., Jan. 5, '07.

Highland Nurseries,

Send copy of your catalogue. Have had your stock recommended to us by users.

MASS. MILK MARKETERS' ASSO.

Adams, N. Y., Feb. 11, '07.

Highland Nurseries,

GENTLEMEN:—Send a copy of 1907 catalogue. We want to buy some more trees. What we bought of you last year are doing nicely.

Yours truly,

E. M. BRODIE.

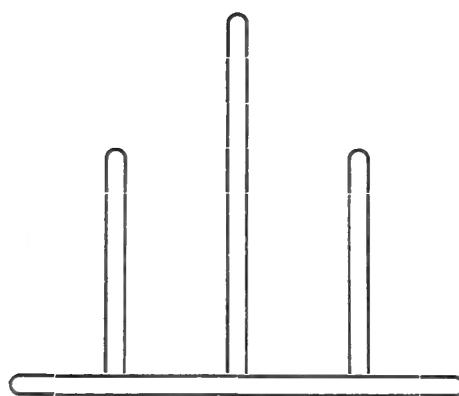
Alfred, Me., Jan. 17, '07.

Highland Nurseries,

DEAR SIRS:—Please send 1907 catalogue. Your trees last year were all right and did well.

Yours truly,

A. P. LITCHFIELD.



“Let the mighty and great
Roll in splendor and state,
I envy them not, I declare it.
I eat my own lamb,
My own chicken and ham,
I shear my own sheep and I
wear it.

“I have lawns, I have bowers,
I have fruits, I have flowers.
The lark is my morning
charmer;
So you jolly dogs now,
Here’s God bless the plow—
Long life and content to the
farmer.”

*Rhyme on an old pitcher
of English pottery*



Read These Testimonials

All are unsolicited
and take particular
notice of the fact
that we give the
full address of
each party.

They will Show You

how we treat our
customers and how
they like our stock
and the manner
in which we do
business.

They will also help
to show you why,
for the past 18
years, our business
has steadily grown
until to day, in
every State and
almost every
County in Amer-
ica, you will find
“HIGHLAND”
trees and plants
growing and bear-
ing fruit and the
word “HIGH-
LAND” standing
for everything that
is the very best in
nursery stock.



We Give Name and Address of Each Customer

Ashby, Mass., Jan. 16, '07.

Highland Nurseries.

CENTLEMEN:—I can give you another order this Spring. The trees I got of you all lived but two. They were a fine lot of trees.

Yours truly,

T. A. E. LUKE.

Middleburg, Md., Apr. 16, '07.

Highland Nurseries.

DEAR SIRS:—Trees arrived in good shape; they have fine roots on them. I am well pleased with the stock.

Yours very truly,

E. O. NORRIS.

New York City, Oct. 17, '07.

Highland Nurseries.

GENTLEMEN:—Last Spring I purchased some trees and Rose Bushes from you. They certainly were fine stock. Every one of those Peach, Plum, Cherry, Pear and Apple trees grew a foot this summer. They were well packed and stood the journey well.

Yours truly,

Mrs. F. WIGHTMAN, 230 W. 116th St.

Northwood, N. H., Sept. 22, '07.

Highland Nurseries.

DEAR SIRS:—The trees I had from you are looking fine.

Yours truly,

W. A. DEMERETT.

S. Milford, Mass., Jan. 31, '07.

Highland Nurseries.

GENTLEMEN:—Please send catalogue. I sent you an order last Spring. I and my friends may want some trees this Spring.

Very truly,

C. M. KIMBALL.

Fairfield, Me., April 29, '07.

Highland Nurseries.

GENTLEMEN:—The box of trees arrived in fine shape. Many thanks for the extras.

Yours truly,

F. E. NOWELL.

Englewood, N. J., May 6, '07.

Highland Nurseries.

DEAR SIRS:—I feel very much pleased to inform you that I have received the trees in the best of condition.

Yours truly,

B. BLOUVAC.

Beach Haven, Pa., May 1, '07.

Highland Nurseries.

DEAR SIRS:—Received, April 25th, the trees and bushes. They look fine.

Yours truly,

LIZZIE FENSTERMAKER.

Interlaken, N. Y., April 20, '07.

Highland Nurseries.

DEAR SIRS:—I shall take pleasure in recommending your nurseries to anyone I know who wishes anything in your line.

Yours truly,

A. E. STAFFORD.

We trust you have read them all. We are proud of such testimonials. What firm would not be?

No other nursery catalogue in the country contains the like!

To us, who have worked so persistently to please our customers, such letters coming, as they do, unsolicited, are very pleasing and we take honest pride in them.

Very truly yours,

HIGHLAND NURSERIES

E. M. Woodworth, Pres.

ROCHESTER, N. Y.

Be Sure and Place YOUR Address Here

Name

Post Office

State

HIGHLAND NURSERIES,

ROCHESTER, N. Y.

HOW TO ORDER.—Fill out this Order Sheet with the items you want to buy, enclosing Postal Money Order, Express Order, or Bank Draft on New York, and mail all to us in enclosed envelope. By this method you save half the money you would have to pay agents for trees. You can learn of our responsibility through any commercial agency, bank or banker, or of the Postmaster at Rochester, N. Y. **State positively** how we are to ship, whether by Freight or Express. If by Freight or Express, give name of R. R. Station and your Post-Office. Write E. L. for extra large and L. for large and S. for small size.

HIGHLAND NURSERIES, ROCHESTER, N. Y.

Name P. O. Order
Post Office Draft - - -
County Cash - - -
State Total, \$

Be sure to give the name of Express Office if desired by Express, or Freight Station if desired by Freight. Also name your Post Office Address.

Express Office..... **Freight Station**.....

Express Co. Railroad.....

Express Co. Railroad

REMARKS:

ITEMS OF INTEREST

Your success is ours.

Remember Quality regulates the price, Always.

Have your holes dug when stock arrives and get same into the ground and thoroughly watered as soon as possible.

We take the best care of our far Western customers. Distance does not count with us and our system of packing.

It is a pleasure to plant high grade stock and a pleasure to watch it grow, but the greatest pleasure comes when it fruits and you find it true to name.

After having ordered and received your stock, write us how you like it. We work hard to please you and it is one of our pleasures to receive kind words from our customers.

This is the beginning of our 18th year and we are still doing business at the same old stand, still continuing to grow and sell "trees of quality" and still hard at work improving where we think necessary.

We do not send or offer trees to go by mail. Any man or woman of common sense and fair judgment can readily understand that a good tree fit for planting cannot be packed to go by mail.

For fertilizing fruit trees nothing is superior to wood ashes and bone meal. Use in the proportion of 200 pounds of the latter to a ton of ashes. This makes a complete, well balanced fertilizer, cheap, easily prepared, and one of the most effective of all manures for orchard use. Scatter liberally about the trees.

As an Organism, the tree stands on its head. Its roots, through which it takes its frugal diet of water and mineral salts, are its mouth, its leaves are its stomach and lungs. The water and its dissolved minerals are pumped to the leaves, which absorb carbonic acid gas from the air, break it up, exhale its oxygen, and combine its carbon with the water into the organic compounds of which the tree is formed. These are distributed in the sap to the various growing parts of the tree, twigs, bark, sapwood and roots, and built up into cells.

The gastric juices of the tree, that carry on in the leaves the complete processes of turning water and carbon into wood, cleansing the surrounding air of carbon dioxide and restocking it with oxygen, are two. One is chlorophyll, the green compound that gives the leaves their color; the other is sunlight. The tree can digest only when the sunlight plays on its leaves; its whole life and growth depend on it. Trees die of exposure, they are killed by parasites and pests, but the only disease to which they are constitutionally liable is dyspepsia. If any chance cuts the sunlight from their leaves, they starve to death in the midst of plenty.

Proper distance Between Trees or Plants when Planting.

Standard Apples—30 to 40 feet apart each way.

Standard Pears and Cherries—20 feet apart each way.

Standard Plums, Peaches and Apricots—16 to 18 feet apart each way.

Quinces—10 to 12 feet apart each way.

Dwarf Pears, Cherries and Plums—10 to 12 feet each way.

Currants, Gooseberries and Raspberries—3 to 4 feet apart.

Blackberries—6 to 7 feet apart.

Grapes—8 to 10 feet apart.



A CORNER IN OUR BRIGHTON NURSERY

Number of Trees or Plants on an Acre at Various Distances.

At 4 feet apart each way.....	2,729	At 15 feet apart each way.....	200
" 5 " "	1,742	" 18 "	135
" 6 "	1,200	" 20 "	110
" 8 "	680	" 25 "	70
" 10 "	430	" 30 "	50
" 12 "	325		